

Solenis General FAQs

Why did Ashland Water Technologies change its name to Solenis?

Ashland Water Technologies officially became Solenis following the sale of the company to a fund managed by Clayton, Dubilier & Rice (CD&R). The new name – Solenis – was created to help identify the company in the marketplace.

What does Solenis mean?

Solenis is a new name for a company with a strong heritage, not only as Ashland Water Technologies, but throughout its history as Betz Laboratories, Drew, Stockhausen and Hercules. The new name is rooted in “solutions” and “genesis.” The company’s mission is to be at the source – the genesis – of solutions for our customers, by matching each unique process with the right people, bringing the right experience, offering the right technology.

Who is the executive leadership of Solenis?

John Panichella will lead Solenis as president and chief executive officer (CEO). Other members of the Solenis management team include: Jeff Fulgham, senior vice president and chief marketing officer (CMO); Charles Robinson, senior vice president, Hercules Pulp and Paper Division; John Schumann, senior vice president, Industrial Water Division; Dr. Timothy Wood, senior vice president and chief technology officer (CTO); and Charles Wallace, senior vice president and chief information officer (CIO).

What is the vision and mission of Solenis?

At Solenis, our vision is to ensure our customers’ success through our water and process solutions. Combining team expertise with data-driven technology, we will solve customers’ problems and deliver and document the value, more effectively than anyone could imagine today.

We strive to stay ahead of our customers’ next challenge. This begins with our legacy of industry expertise and continues with our ongoing innovations. We match each customer’s unique process with the right people, bringing the right experience, offering the right technology. Solenis provides specialty chemicals for water-intensive industries, but we’re so much more than a supplier. Our teams are proactive, building deep business partnerships to provide results

that our customers value. We're always in reach. For the genesis of every solution, our customers look to Solenis.

What market segments use Solenis products and what are the applications and benefits for those markets?

Solenis is a leading global manufacturer of specialty chemicals for the pulp, paper, oil and gas, chemical processing, mining, biorefining, power and municipal markets. The company's product portfolio includes a broad array of process, functional and water treatment chemistries as well as state-of-the-art monitoring and control systems. These technologies are used by customers to improve operational efficiencies, enhance product quality, protect plant assets and minimize environmental impact. In addition, the company offers front-line sales, applications and service teams that work side by side with its customers to diagnose challenges and design innovative solutions that fuel customer success.

Where is Solenis located?

Headquartered in Wilmington, Delaware, Solenis employs a team of 3,500 professionals who work together across 118 countries and five continents. The company's global presence encompasses 30 manufacturing facilities.

How long has Solenis been in business?

Although the Solenis brand was introduced to the industry in August 2014, the company is rooted in nine decades of experience and a heritage that includes Ashland Water Technologies, Betz Laboratories, Drew, Stockhausen and Hercules.

What is Solenis' sustainability policy?

Solenis is focused on environmental sustainability and stewardship with respect to its products, its facilities and the communities it serves. The company regularly reviews the environmental impact of its products and manufacturing processes and evaluates renewable and sustainable resources, all in an effort to protect or improve the environment while providing solutions that meet ever-tightening environmental regulations and improve the quality of life in its communities.

What is the address for the new corporate website?

You can access the Solenis website at www.solenis.com.

Who should the media contact with contact with questions about Solenis?

Members of the media should contact Catherine Abernathy, director, global marketing and business communications, at 904-256-0333 or cmabernathy@solenis.com.

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