



Global Q&A Response For Customers / Distributors / Suppliers

Customer / Distributor Questions

1. Is my company contact the same? Where can I go if I have additional questions?

For now, all points of contact will remain the same. You should continue to work with your current Diversey and Solenis representatives. As always, we will keep customers informed of any changes promptly.

2. I am a customer of both Diversey and Solenis. What does this mean for my contracts?

For now, pricing and payment terms will remain as specified in your contract, and any changes will be communicated to you promptly.

3. Both companies have contracts with us that expire at different times. How will this be handled?

The contracts of both companies will be honored until the expiration dates, and all fees and metrics will remain unchanged during the contract term.

4. Who do I contact to place my orders and for questions?

Until we are fully integrated, please continue to place orders as usual. For now, you will continue to be served by your current Diversey and Solenis representatives.

5. Will my prices or payment terms be affected?

Currently, your product pricing and payment terms are unaffected. If you have questions about future pricing, please reach out to your current Diversey and Solenis representatives.

6. Will my orders be delivered in the same way?

Yes. In the short term, there will not be any changes to your preferred delivery methods.

7. What company will be generating my invoices? Who will I submit payments to?

Until we are fully integrated, your invoices will be generated in the same way as they are today. Please continue submitting your payments as usual.

Supplier Questions

8. What does this mean for suppliers? Will I notice any immediate changes?

There are no immediate changes. We will be maintaining our same practices in the near term, and all existing contract terms remain in place, including partnership arrangements. Further, we will maintain our normal payment processes and systems, and you will continue





to be paid as usual. You will continue to work with the same contacts and account teams. Any future changes will be communicated promptly, and we expect they will be minimal.

9. What changes should suppliers expect in the long term as a result of the combination?

We expect that we will become an even stronger partner for you as we will become a larger, more resourceful company with an incredible manufacturing network of more than 70 plants worldwide. Additionally, we will serve a diverse range of customers worldwide, accelerate our growth strategy and gain access to additional resources, and expanded market opportunities, making us a better partner.

10. Do you expect to make any changes to your processes as a combined company?

We will maintain our respective payment terms, processes, and systems in the near term. As part of the integration process and our ongoing efforts to continuously improve, we will continue to seek ways to optimize our policies, processes, and systems to improve our partners' interactions with the combined company. Any relevant changes will be communicated to you well in advance of taking effect.

11. Are there any changes to my company contact?

No. At this time, your company contact will remain the same. Please reach out to them with any questions. Any future changes will be communicated promptly.

General Questions

12. What is the nature of the combination or rationale for the merger?

The merger of Solenis and Diversey joins two industry leaders in adjacent but highly complementary markets. In combining our companies, we will participate in a myriad of attractive end markets... markets that are diversified, benefitting from secular tailwinds and expected to grow at higher-than-average rates. As one, we will benefit from significantly increased scale and a broader global footprint that will give us greater operational leverage. We will serve about 96,000 customers and have about 15,400 employees at 71 facilities across six continents.

13. What are the benefits of the merger for customers?

The addition of the Diversey line of cleaning and hygiene products and technologies helps create cross-selling opportunities that will make Solenis an even more valuable partner for its customers. We will have the ability to offer a "one-stop shop" suite of solutions that meet customer demand for water management, cleaning and hygiene solutions on a global basis. Together, we will continue to leverage our strong customer partnerships, leading-edge innovation, and value-added services. We now have greatly enhanced capabilities to help our customers tackle critical sustainability challenges, reduce their environmental impact, and help create a cleaner, safer world.





14. Will the combined company continue to grow and expand?

Yes. These two businesses complement each other, and with our combined strengths, we will be able to offer a diverse range of products and technologies that will help us better serve our customers. With this larger, more expansive platform, Solenis will be to leverage opportunities to grow both organically and through additional acquisitions in core and adjacent markets to propel Solenis' dramatic growth trajectory.

15. Will you run the two companies separately?

No. By combining and integrating these two companies, we will investigate cross-selling opportunities and partnerships with our customers and greater operational leverage.

16. Is there much overlap in the businesses of the two companies?

The Food & Beverage market is the primary area of overlap. Solenis and Diversey have had a partnership in the Food & Beverage market for several years and our customers have benefited from our complete solution offering. As we integrate the balance of our complementary businesses, we will be able to investigate cross-selling opportunities that will benefit our customers.

17. Who will lead the combined company?

John Panichella will continue as CEO. In addition, we will establish a Solenis Leadership Council as the operating council for the company. Key operating leaders will meet monthly or more frequently as required to review our performance related to the annual business plan financial results, safety and environmental performance, capital projects, supply chain performance metrics, cash flow & working capital and any other operational issues.

18. Where will the combined company be headquartered?

Solenis will continue to be headquartered in Wilmington, Delaware.